



MOHAMED GAHELRASOOL ALSEDIG MOHAMED



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Khartoum - Sudan



mohamedgahelrasool@gmail.com

PROFILE

Rapid learning and high ability to withstand difficult environmental and psychological working conditions, disciplined, completely separate between working and private life, professionally managing work teams and crises.

D.O. B
P.O.B Sudan
Marital Status Single
Gender Male
Nationality Sudanese

SKILLS

- Confidence
- Leadership
- Teamwork
- Negotiation and Persuasion
- Comer Services
- Ability to Work under Pressure
- Problem Solving
- Commercial Awareness
- High Computer Skills.
- Manager of RBT Systems platform
- Manager of IVR Platform
- Manager of SDP Systems

LICENSE

Driving Permit
Free of National Service

OBJECTIVE

A highly organized and hard-working individual looking for a responsible position to gain practical experience.

Reference

Hafiz Yasin - +249922903432
Raneen International for Multi activities Co. Ltd

Jufor Basheer +249912599565
House of Trade and Investment Co. Ltd

EXPERIENCE

Marketing and Sales Officer

1 Aug 2021-5 Dec 2022

Islamic Trading and Services CO. Ltd - One of Faisal Islamic Bank Companies

Tasks

Planning and implementing sales activity, defining marketing and promotion priorities and pricing policies, analyzing and dividing markets and competitors, supervising the construction of the organization's strategic plan and marketing policies, leading the sales team to develop and continuously improve capabilities, coordinating with other departments; Business, supervising the training and development and determining the performance of the department, providing various administrative reports and predicting the course of the market.

Account Manager

Aug 2019 – Jul 2021

Raneen International for Multi activities Co. Ltd

Tasks

- Generate Sales Among Client Accounts, Including Upsetting and Cross-selling.
- Operates as the Point of Contact for Assigned Customers.
- Develops and Maintains Long-term Relationships with Accounts
- Makes Sure Clients Receive Requested Products and Services in A Timely Fashion.
- Forecasts and Tracks Client Account Metrics and Keep Records of Client Transactions.
- Manage Projects Within Client Relationships, Working to Carry out Client Goals While Meeting Company Goals.
- Identifies Opportunities to Grow Business with Existing Clients.

Sales Representative

Mar 2015- Jun 2019

House of Trade and Investment co.Ltd - House of Medicine & Investment

Tasks

- Generating leads.
- Meeting or Exceeding Sales Goals.
- Helping Determine Pricing Schedules for Quotes, Promotions. and negotiations preparing weekly and Monthly Reports.
- Giving Sales Presentations to a Range of Prospective Clients.
- Obtaining Deposits and Balance of Payment from Clients.
- Visiting Clients and Potential Clients to Evaluate Needs or Promote Products and Services.
- Answering Client Questions about Credit Terms, Products, Prices, and Availability.

COURSES & TRAINING

- Diploma of Projects Management - Seoul International center for training Consultation.
- Diploma of Electronic Accounting Programs - Alzahra Training Center.
- Sales Forecasting - HP LIFE e-Learning | 15 May 2020
- Business Email - HP LIFE e-Learning | 16 May 2020
- Skills Course for Preparing Theses and Scientific Papers - Seoul International Center for Training & Consultations | 21 Jan 2018 - 24 Jan 2018
- Professional Diploma in Human Resource Management - British Board for Training and Consulting | 11 Apr 2021 - 29 Apr 2021

EDUCATION

Master's degree of Business Administration

2015 - 2018

Alzaiem Alazhari University

Bachelor of Political Science & Strategic Studies

2010 - 2014

Alzaiem Alazhari University