**Ahmed Attia M. El-Tahlawy**

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| **Summary** | |  |
|  | Proven Regional Supply Chain Manager | Helping Companies Translate Their Business Goals to Reality with 17 yrs of vast International experience for Multinational Freight Forwarding, Fast Moving Consumer Companies and has expertise in Supply chain management,logistics, Sales, purchasing, communication, business development and change management within different industries, mainly FMCG’s & Freight Forwarding. |  |
| **Experience** | |  |
|  | **\*\*The Industrial Group Company (TIG) (DIFC - Dubai) 01/12/2017 – present**  “The Industrial Group is an innovative manufacturing concern in the field of Packaging (industrial and beverage paper-based packaging operations) , Specialty Chemicals (Industrial Adhesives and Construction Adhesives) and Food Flavors”  **Head of Supply Chain**   1. Translate Straeigic Intent into a series of goals to progressively achieve strategic goals, contribute to financial and business results in quantifiable and qualifiable ways, using strong working capital-management, planning and management skills and software 2. Managing and handling the Stratigic sourcing and Financial payment plans and spent for the suppliers/vendors (annual spent of 300 M SAR) 3. Monitor and analyze supply chain supply and demand dynamics, researching and forecasting market movements. 4. Negotiate long-term agreements for critical materials and able to monitor current commodities, conditions/trends, and identify opportunities for savings 5. Do sound materials planning and time plans, working along side operations to plan an accurate minimally stocked inventory compliance with legislation, standards and TIG quality requirements. 6. Consistently maintained accurate reporting and control process for Logistics and supply chain 7. Adapt to market turnoil and make use of opportunites, while protecting the business from supply chain related risks 8. Develop and manage complete supply chains, including forecasting, production, logistics, finances and budgets, customs and customers. 9. Nurtures relationships with suppliers to negotiate the best prices for company 10. Work closely with the VP and COO in order to streamline materials orders, inventory and manufacturing plans.   **\*\*The Industrial Group Company (TIG) (DIFC - Dubai) 01/10/2014 – 30/11/2017**  **Regional Logistics & Outsourcing Purchasing Manager**   1. Centralizing in corporate office the (Indirect Materials & Services) purchasing for the whole group (UAE, KSA, Egypt & Morocco). 2. Establishing daily review meeting “DDS” (Daily Delivery Status) with BUs plant managers to review the in (RM)/out (FP) shipments status. 3. Consistently maintained accurate reporting and control process for Logistics and supply chain 4. Controlling the 3PL performance and implement daily tracking reports for shipments under execution (Outbound/Inbound). 5. Leverage the collaboration and review with procurement managers for the planned, in transit & arrived shipments. 6. Qualification of 3PL 7. Enhancing the process of handling AIR freight dangerous goods shipments 8. Manage the logistics operation for the two trading BUs (Specialty Chemicals & Food Flavours) located in Sharjah Free Zone in UAE and dealing the local authorities for approvals and licenses. 9. Successfully implemented the 3PL project with 3 nominated International freight forwarders (Rates negotiations-SOP-Work Flow-Invoicing process-Tracking sheets, etc.) 10. Implemented daily tracking sheets for BUs for orders follow up and optimizing the usage for tracking 11. Slashed payroll/benefits administration costs 30% by negotiating pricing and fees with partner supplier in USA by switching break-bulk shipment to containers, while ensuring the continuation and enhancements of services with savings $300K and decrease in Lead Time by 30%   **\*\*P&G Egypt Cairo and 6th of October plants (DHL Excel “Supply Chain”) 01/11/2012 – 30/09/2014**  **PSC (Planning Service Center) operation Manager**   1. Follow up the monthly calls with P&G RPM suppliers regarding their performances and set the needed action plans. 2. Managing suppliers relation, agreements, contracts and execution of placed purchased orders 3. Do sound materials planning and time plans, working along side operations to plan an accurate minimally stocked inventory. 4. Supervising the Raw material supply & export/import planning for P&G 2 factories. 5. Optimized high customer service level measured by the RPM availability 6. Monitoring the export/import planning KPI on monthly basis “planning”. 7. Daily meeting to follow up the operation and warehouse planning for export and import. 8. Daily meetings with P&G logistics/planning leaders for the sourcing of the required raw materials 9. Maximize shipments and inventory turns while respecting priorities 10. Automatically create a better plan based on constraints, rules, and priorities 11. Improve on-time delivery and ensure stability 12. Attending the monthly KPI review conference call with the regional team 13. Represents Supply Chain dept. in business plan   **\*\*P&G Egypt Cairo and 6th of October plants (DHL Excel “Supply Chain”) 01/04/2011 – 31/10/2012**  **Outbound Logistics Operation Manager**   1. Supervising the export/import operation for P&G 2 factories. 2. Monitoring the export/import KPI on monthly basis “Execution and planning”. 3. Daily meetings with P&G logistics/planning leaders 4. Follow up the monthly meeting with the service providers (carriers, truckers and customs clearance agent) 5. Attending the monthly KPI review conference call with the regional team 6. Leading the export team (7 members) Execution and planning. 7. Monitoring the operation planning while updating customer orders on SAP 8. Monitoring the daily operational system “TMS” update, trucking, shipping and documentation processes 9. Automatically create a better plan based on constraints, rules, and priorities 10. Improve on-time delivery and ensure stability 11. Weekly meetings with P&G planners 12. Monthly conference calls with P&G customers in 7 main regions. 13. Monthly meeting with the service providers (carriers, truckers and customs clearance agent)   Successfully handle multiple supply chain projects in P&G DHL  **\*\*Maersk Logistics Egypt Ltd. DAMCO**  ***WND (Warehousing & Distribution) Manager 01/10/08 – 31/03/11***   1. Responsible about the warehouse projects in the departments and warehouse planning meetings. 2. Handled the negotiations with port authority to sign the warehouse contract and deal with the port customs authority to have the required license to start the business. 3. Handled the preparation of the warehouse, recruit the required employees and set the suitable setup for the warehouse to meet our customer’s needs. 4. Handle the GOH (Garments on Hangers) in the warehouse as a CFS cargo which considered a unique service first time provided by a freight forwarder in Egypt.     ***SCM (Supply Chain Management) Senior Supervisor 01/04/06 - 30/09/08***   1. Interface with operations to resolve any problems associated with the carriers and/or subcontractors. 2. Recommend, evaluate and change carriers based on performance to ensure compliance with client's regulations. 3. Traveled to other company offices such as Jordon office to assist dealing with major clients due to me strengthened skills and efficiency in Egypt office. 4. Generate updated SOP for SC department |  |
| **Education** | |  |
|  | 1. **Faculty of Commerce**, (Ain Shams University). \* **Major:** Accounting. 2. **Degree :** Bachelor \* **Graduation Year :** May 1999   \* **Courses**:   1. **“MBA”**, The International Business School of Scandinavia, Denmark “Ongoing” 2. **“ CSCP “** joined the preparation course for CSCP FEB 2014 with JSC institute 3. **“Active Leader Ship”,** by DHL FEB/2014 4. **Supply Chain Concepts**, by DHL on 18/APR/2013 certified by Corporate Courses 5. **Excellence in Internal Customer Service**, by DHL on 21/APR/2013 6. **Basic Measurement Concepts in Six Sigma**, by DHL on 23/APR/2013 7. **Leading Teams: Launching a Successful Team**, by DHL on 16/DEC/2012 8. **“Managing International Trade and Freight Forwarding”** from the ICFE JUL/2007 9. **“Business writing”** course from the British Council DEC/2006 10. **“Tax on Salaries”**, by Authority of Taxes OCT/2000 with Grade excellent. |  |
| **Languages** | |  |
|  | \* Arabic: Mother tongue \* English: Excellent. |  |
| **Skills** | |  |
|  | \* **Personal Skills**:   1. Work effectively under pressure. \* Business writing and Presentation skills. 2. Controlling & reviewing the daily operation. 3. Efficiency and experience in working with global & multinational teams.   \* **Computer Skills**:  - Excellent working knowledge of Windows, Office (Word – Excel – Power Point), Outlook and Internet.  \* **MRP systems Skills**:  - Advanced working knowledge of SAP,TMS (Transportation Management System) |  |
|  | | **References** | |

\* References are gladly furnished upon request.