

Resume:

Mohamed Mansoor Suhail. N

Phone: (+966 598314865) (+966 503436904)

Email: mdmansoorsuhail@gmail.com



Objectives:

An organized and creative professional with proven marketing skills and a desire to learn more. Possess 6+ years of experience working for a diverse group of organizations and clients. Gained expertise in Market analysis, Promoting brand value, Warehouse management and Quality control.

Professional Experience:

Warehouse 2ND Line manager

Landmark Groups (April 2022-Current)

<https://www-landmarkgroup-com>

- Conducting briefing to team and assigning team members the task to be accomplish.
- Checking the Picking pending and shipping pending and updating the FILL RATE details of picking.
- Tracking daily productivity and updating in the team briefing session.
- Ecom cancellation reduced from 0.10 to 0.01.
- Bin accuracy maintained and Aisle level Put away followed to avoid mismatches.
- Appointment creation for Receiving and handing over the paper of receiving Style wise details and qty details to the Staff so that they can receive with ease.

- Releasing the first issue and Store replenishment stock on time achieving the SLA.
- Updating the data of staff achievements daily and forwarding it to Head team associated in Dubai.
- Co-ordinating with planning team and discussing the customer request stock which is priority.
- Stock counts every six months staging and UPL stocks with WMS and RMS system.

Warehouse Supervisor

NOON.COM (March 2019 –April 2021) <https://www.noon.com/saudi-en/>

Responsibilities – Warehouse Inventory Management

- Inventory management & dispatch shipment monitoring & picking controlling in fifty thousand sq. ft. area.
- Managing the entire process with Warehouse Management system (WMS) since inception to the closure of Picking, Confirmation and Dispatch of Orders initiated.
- Ensuring complete dispatch target.
- Lead to manpower planning & shift schedule according to workload of outbound shipment.
- Lead to material Liquidation inventory monitoring for return material & liquidation to vendor sales.
- Re- inventory & Implementation have been hailed as innovative to the apparels, footwear & electronic products.
- Managed a team that led to do the best performance during the under pressure of bulk order process & give the training to team for improvement in quality of product verification process.

- Developed KPIs for E-commerce WH operation & return shipment to track relevant bulk clearance.
- Material transfer coordination from inventory to outbound.
- Report of daily product verification & details verification as per customer comment on reverse shipment.
- Report of Stock keeping audit & document verification.

Business Development Executive FDC

Limited (Dec 2016 –July 2018)

<https://www.fdcindia.com/>

Responsibilities – Pharma Marketing

- Promoting FDC Drugs to General Physicians, Surgeon's, Dermatologist, Gynecologist, and Pediatricians.
- Develop and execute plans to maximize plans to maximize selling resources.
- Provide feedback to marketing leaders on market trends, challenges, programs, response to promotion and product access.
- Attend all company-sponsored sales and medical meetings as directed by company management.
- Execute brand strategies to ensure consistent company sales and marketing messages.
- Actively pursue continuous learning and professional development on efficient sales, communication, and product knowledge training.
- Analyze territory information to optimize routing and achieve sales results. Monitor local market conditions for changes that impact business.

Purchase In-charge.

Dheen International Ship Chandlers (Oct 2015-Nov 2016)

<http://www.dheeninternational.com/> Responsibilities –

Supply Chain

- Overseeing the supply chain & logistics management and managing the complete end to end procurement process.
- Accountable for ensuring 100% on time delivery from suppliers.
- Monitoring suppliers' efficiency to achieve best possible delivery performance.
- Supporting company operations with an uninterrupted flow of materials and to help keep a minimum inventory.
- Drive business development by processing inventory purchases as well as managing customer accounts.
- Coordinating work of the Shipping Agents and Customs Brokers to guarantee on-time delivery.
- Managing and updating documents including stock, material control, logistic and accounting documentation, and supply reports to maintain operations within budget.

Educational Background:

Bachelor of Commerce (General) March 2010- May 2013

The New College, Chennai

CGPA of 6.1%

MBA (HR & Marketing) July 2013- June 2015

Vel tech MultiTech College, Chennai

CGPA of 6.3%

Personal Profile:

Name: Mohamed Mansoor Suhail. N
Date of Birth: 28-02-1993
Address: Dammam (Saudi Arabia)
Mobile: +966 598314865 +966 503436904
Languages Known: English, Tamil, Hindi, Urdu& Arabic
Hobbies: Playing Cricket, Reading, Travelling
Marital Status: Married

Declaration:

I hereby declare that the details and information given above are complete and true to the best of my knowledge.

Yours Sincerely,

Mohamed Mansoor Suhail. N