

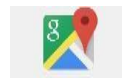
Mutaz Adam Abdalla Dafalla



TITLE:

Mechanical Engineer & logistic
Transport development
Maintenance and Operation &
Sales Engineering & Asset Control

Qatar -Doha



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Career Objectives:

Seeking for anew and long term challenging opportunity that will enhance my diverse experience, help me to attain my professional goal of becoming an expert mechanical engineer to participate in successful and effective technical and managerial sectors, To obtain a position which will allow me to contribute my knowledge and skills to the new and on-going projects of the organization while gaining valuable work experience in the process.

Competencies:

- 20 years' experience in Transportation, Engineering and sales.
- Combined experience in technical and managerial positions.
- Deep knowledge of passenger and cargo business in the complicated environment of the Middle East.

- Strong believes in the priority of the information technology in management.
- First hand relations with the manufacturers, suppliers and clients in Europe, Asia and Africa.
- Solid and trustful background attained from working in two reputed and attracting groups in Sudan, Afras and Dal Group

Academic qualification:

- M.SC. Degree in Business Administration (M B A), 2010Sudan International University.
- B.Sc. in Mechanical Engineering, 1998 Sudan University of Science and Technology.
- Diploma in computer science, 1999(Gezira International Institutes for Computer Management & English Language)

Personal Information:

Nationality: Sudanese
Date of Birth: 8/4/1972
Languages: Arabic (mother tongue) English: Fluent
Gender: male
Marital Status: Married.
Holds: Qatar work Residence. Qatar driver's license.

Skiles:

- Ability to work under pressure.
- Ability to manage change & learn new tasks quickly & effectively.
- Very motivated and excellent in reflecting this in the team spirit.
- Sincere, hardworking and can stand up to required compulsion

Training:

- Hands –on training workshops of various departments.
- Access to the training course (Basic level of B uses).
- Seminar of the installation and maintenance of (BPW) trailer axles, suspension and wheel brake system for trucks and trailers.
- Working on spare parts (International program) for MERCEDES & MAN brands according to the part number and alternative numbers.
- Course in Star Diagnosis Mercedes Benz (Diagnosis and detect problems in all buses system by computer).

Work Experience:

PERIOD FROM (September 1st 2000 – May 31th 2006)

Position: Operation Manager

Organization: AFRAS TRANSPORT COMPANY (Largest Passenger Company in SUDAN)

Duties & Responsibilities:

- Follow up implementation of various periodic maintenance as recommendation by the manufacturer and in accordance with the principles of engineering.
- Follow up implementation repair works.
- Registration of the works in the history records and in software system.
- Identify & request spare parts and operational material expected to be used from the local market or outside the country.
- Follow up the work of the purchases of the local market and to identify alternatives as needed.

PERIOD FROM (June 1st 2006 – June 30th 2008)

Assignment for (AFRAS TRUCKS COMPANY)

Position: Operation Manager

Duties & Responsibilities:

- Designed the specialization of the fleet (tankers, silos and high beds).
- Participated in the commissioning of the tractor heads (50 RENUALT & 300 MAN) to make sure they comply with the required specifications.
- Supervised the required works of maintenance.
- Follow up the works during the warranty period.
- Follow up of the entry and issuance of the spare parts from the store.
- Manage all maintenance team.

PERIOD FROM (July 1st 2008 to January 31th 2014)

AFRAS INTERNATIONAL GROUP (AFRAS TRANSPORT COMPANY) (Largest Passenger Company in SUDAN)

Position: Deputy General Manager

- Duties & Responsibilities:
- Leading and directing employees, such as accounting paper work and payroll.
- Supervising operation and maintenance team.
- Executive for the unit and responsible for strategy, structure, budget, people, financial outcomes and scored metrics.
- Ensure the creation and implementation of strategy designed to grow the business.
- Provide direct management of key functional managers and executive in the business unit.
- Managing and supervising with operation department all daily trips.
- Managing and supervising all maintenance jobs.
- Manage and direct all deals contract of rent buses for public and private sectors.

PERIOD FROM (March 3th 2014 – September 13th 2015)

Organization: DAL MOTOR, DAL GROUP

Position: Asset Control

Duties & Responsibilities:

- Responsible for safety, loss prevention, receiving and inventory control. Moreover, direct the work of the Team Members in the asset protection and receiving inventory control department.
- Maintains a safe club environment by practicing theft deterrence .Manages physical and systematic receiving, processes damage inventory accuracy in the front and back of the club.
- Perform safety inspections, Instruct on accident prevention techniques and assists in accident investigation, handles\ worker's compensation and general liability rates.
- Manage receiving and inventory control function overseas count programs and drives operational shrink deterrence.
- Processes and insure the accuracy of damage and defective returns.

PERIOD FROM (January 16th 2016 – march20th2019)

Organization: PROPER ENGINEERING & TRADING.LTD

Position: Head Department of Sales, TOTAL LUBRICANTS PRODUCT

Duties & Responsibilities:

- Involves translating and explaining highly complex technical information to customers and clients, focusing on revealing how our lubricants products meet their requirements.
- Managing and supervising all sales team members.
- Make work plan for sales to booth governmental and private sectors.
- Participate in work plan and budget.