#### Mobile : +966536328865 Linkedin URL : <u>https://sa.linkedin.com/in/elnaiemfelaleim</u>



Nationality : Current position : Iqamma Status : E.Mail : **Mobile :**  Sudanese Chief Financial Officer Riyadh, KSA Transferable naeemf.alaleem@yahoo.com +966536328865

# Education:

 MBA – Finance

 December 2010
 GCCST- Garden City College for Science and Technology, Khartoum

 Economics, Bachelor (BSc / BA)
 Jan.1990 – Dec.1994
 Omdorman Islamic university
 Omdorman, Sudan

 Mar.1985 – Mar.1989
 Portsudan Commercial High Secondary School
 Omdorman

#### **Other Certificates:**

- English for Specific Purposes (ESP) for Business & finance Advanced from Sudan National Center for Languages
   SELTI
- VAT Training Program International Group For Training IGIT KSA Riyadh
- IFRS Almousa Certified Accountants & Consultants
- IT skills: Windows & office tools, Microsoft office Tools : Word , Excel , Power Point Advanced

Practice skills in many computer networks Oracle, Baan, Hansa , Microsoft Dynamics - Axapta, ZOHO and Orecle – Netsuite

Languages: Arabic : Native English : fluent

### Job Experiences:

### ✓ Most recent Position :

January 2021 - Feb 2022, The Roasting House (1 yr. 2 mos.)

### Position : Finance Manager

#### Main Achivements :

- Review overall financial process and documentation cycle and formulate a new workflow to ensure complying with generally accepted accounts principles - GAAP.
- Create ,review and submit regular financial reports such as income statement , cash flow, Actual Vs Budget report to determine variances with analysis.
- Contact and mange the deal of choosing new accounting system that comply with internal needs and regulator requirements (E-invoicing, VAT and Zakat).
- Manage and review all costing details to come out with accurate product cost and enhance company profitability.
- Manage Zakat assessment file with zakat representatives and submit all requirements for the last three years audit .
- Keeping abreast of changes in financial regulations and legislation to avoid risks.
- Contribute on pricing committee in order to review current sales prices and set a price for new sales items by support the committee with detailed , audited and accurate costing report with suggested sales prices.
- Set a policy of receivable & payable credit limits control to mitigate risks.
- Liaising with auditors to ensure annual monitoring is carried out.
- Manage E-Commerce finance related issues such as integrate sales information to ERP system, confirm coding and pricing new sales items and confirm sales with bank details.

# August 2012 - November 2020, First Economic Co. B&C brand, Riyadh KSA (8 yrs. 4 mos.) Position : Finance Manager

## Main Achivements :

- Managing a company's financial accounting, monitoring, and reporting systems.
- Monitoring and interpreting cash flows and predicting future trends.

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- Formulating strategic and long-term business plans.
- Researching and reporting on factors influencing business performance.
- Developing financial management mechanisms that minimize financial risk.
- Conducting reviews and evaluations for cost-reduction opportunities.
- Liaising with auditors to ensure annual monitoring is carried out.
- Developing external relationships with appropriate contacts, e.g., auditors, solicitors, bankers, and statutory
  organizations such as the Inland Revenue.
- Producing accurate financial reports to specific deadlines.
- Managing budgets.
- Identify, Analyze, control, and manage overall company risks aspects.
- Arranging new sources of finance for a company's debt facilities.
- Supervising staff.
- Keeping abreast of changes in financial regulations and legislation.
- Receivable & Payable credit limits Control.
- Major Contribution on company overall financial stability.

### January 2009 - Feb 2012 Alrawabi Dairy & juice Factory Khartoum, Sudan (3 yrs. 1month)

## Position : Finance Manager , CFO

#### Main Achivements :

- Formulate company budget cashflow and income statement deviation follow up.
- Credit Control and risk management.
- Build and maintain company financial relationship with banks , shareholders and regulators .
- Ensure tight finaicial internal control .
- Follow finance or raising capital activities .
- Attend executive peridical meetings to present finance position reports .
- Department supervisition.

### May 2002-November 2008 Saudi Ceramic Company - SCC Riaydh , KSA (6 yrs. 4 mos.)

### Position : Region Sales Accountant Head – Administrative

#### Main Achivements :

- Contribute on setting annual business plan.
- Implement a sales plan designed to achieve sales and financial goals.
- Work to meet monthly revenue objectives.
- Credit control and overdue risks management.
- Develop, lead and interact with decision maker to attain client commitment.
- Make segment sales report to moniter & analyze market trends / needs.
- Using a range of financial tools and techniques to motivate sales staff achieving targets.
- Ensure tight Internal control of cash flows, costs and warehouse activities.

## Aug 1998 - Mar 2002 Position : Sales Acountant - Saudi Factory for Fire Equipment SFFECO Riyadh, KSA (3 yrs. 8 mos.)

### Duties & Responsibilties :

- Customer credit control.
- Monitoring stock availability, orders and maintenance contracts.
- Issuing invoices and following collections.
- Reconcile and confim the accuracy of custmers account statements.
- Review ERP system A/R journal records to confirm and report to finance.

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- Follow maintenance sales contracts to schedul respective payments.
- Guide a team of salesmen to achieve their monthly targets.

#### <u>Sep 1990 - Jun 1998</u> Alshamal Islamic Bank Khartoum, Sudan - Now Albalad Bank (7 yrs. 10 mos.) <u>Position : Banking Accountant</u>

I have gained a lot of valuable practical experiences in all commercial bank sections current accounts, treasury, and money transferring, investment and credit section. I had also attend many banking training my **duties &** responsibilities are include but not limited to :

- Manage cash inflow/outflow as a cashier and maintaining respective records.
- Figuring out and resolving journal / ledger transactions errors.
- Following- up the notes receivable and payable Accounts follow up their due dates.
- Preparing reconciliations for all bank accounts.
- Following-up, controlling and reviewing of bank charges and commissions and their conformity with the contracts concluded.
- Issuing the required letters of guarantee in accordance with the contract with the beneficiary.
- Preparing letters of credit opening documents
- Preparing money transfer requests and its required documents

Thanks,