

# Ossama Mohamed Sharaby

Supply Chain Management Professional  
(Inventory, Warehouse, Purchasing & Logistics Management)

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## **Personal & Contact Information :**

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Nationality : Egyptian.

## **Summary :**

With extensive knowledge and practical experiences within supply chain roles (Inventory, warehouse, purchasing & Logistics management) gained from working in a dynamic multinational environment gives me the ability and professionalism to control and manage relevant processes from end to end.  
Earning a well-known professional certificates that cover most of supply chain, business and leadership areas for sure will facilitate reaching out a high awareness level of planning, executing and developing Supply Chain strategy for most of companies and organizations.  
This also shows that the writer have the flexibility to manage and develop Supply Chain processes for service and production facility Models.  
World Class Standards, Working Capital Optimization, Continuous improvement , Team Working & Innovation has no end well describe my business professional principles.

## **Career History :**

### **Marine Services Company (Port Said, Egypt)**

<https://luckydolphin.com>

#### **1st Of Nov. 2016 – Present – Supply Chain Manager .**

Managing company supply chain functions starts from planning ends with reverse supply chain as below:

- Inventory & warehousing.
- a) Create new organization structure responsible for inventory and warehouse managements.
- b) Develop new vision to determine required resources (Equipment, Tools, labors, etc.).
- c) Design the layout of the warehouses and implementing **5S**.
- d) Train & qualify staffs.
- e) Develop and enhance current inventory management.
- Local and foreign procurement management (Processes and team).
- Logistics (Shipping and transportation, fleet, courier and custom clearance).
- Marine operations.

### **A.P Moller Maersk – APM Terminals (Port Said, Egypt)**

<https://scct.com.eg>

#### **1<sup>st</sup> Of Nov. 2014 – 31<sup>st</sup> Of Oct 2016 - Purchasing Manager.**

- Purchasing Manager putting into effect (Local and foreign) Purchasing and sourcing strategy, managing execution flow including contracts management.
- Managing purchases of average amount of **80,000,000 USD /Year**.
- SRM Starts from selection ending with evaluation.
- Improving both of traditional and modern purchasing methods (i.e E-Auction, E- Contracts Tools) .
- Department ERP (IFS) Super user.
- Managing department KPIs and objectives which includes, but not limited to:
  - \* Procurement cost saving (Hard cost saving).
  - \* P&L Saving.
  - \* Consignment orders value.

\* Sourcing management including E-Sourcing events.

\* Orders consolidations and supply intervals.

**1<sup>st</sup> Of April 2013 – 31<sup>st</sup> Of Oct.2014 – Inventory & Warehouses Manager .**

**Purpose:**

- Responsible for maintaining company inventory and warehousing activities in order to ensure that customers have access to the necessary supplies and needs by managing and supervising related processes and staff.
- Assisting in maintaining cash controls, purchasing processes.
- Developing Supply Chain strategy with both of purchasing and Logistics teams.
- Waste management control.

**Achievements**

\* Foreign supplies consolidation project achieving below targets:

- Spare parts availability (As per SLA With technical team).
- Ordering and logistics costs reduction (Shipping, Clearance, Etc.).
- Smooth Cash flow through excellent payment term and consignment agreement extension.

\* Inventory cleanup project achieving below targets:

- Optimize company's inventories.
- Increasing inventory turnover rate.
- Maximize warehouse utilization.

**1<sup>st</sup> Of Feb 2011 – 31<sup>st</sup> Of March 2013 (Stores Superintendent).**

**Purpose:**

- Accountable for managing day-to-day operations of inventory and warehouse activities like receiving, issuing, ERP Requirements and updates then linkage with other supply chain sections.
- Leading a team of 18 persons.
- Developing inventory and warehousing processes and methods implementation, and projects according to APMT Standards complying with the related global agreements.

**Achievements:**

- Delivered amount of 2.5M+ USD Inventory value decrease via smart inventory control methods.
- Drive the process excellence culture across Supply Chain organization.
- Re design the storage and shelving system to avoid the need for extra space or new warehouse.

**PRINCIPAL ACCOUNTABILITIES:**

- Managing materials supply support on 24/7 coverage.
- Logistics procedures converge out of logistics team working hours.
- Providing technical assistance and training to storekeepers, Material planners & Warehouse supervisors.
- SLA Outputs reporting.
- Managing the applications of HSSE Policies and rules.
- Leading cycle and annual counting committees.
- Prepares and maintains all SOPs and documentation.
- Managing and control all scrapping procedures.
- Prepare Inventory reports and any recommendations to improve techniques and procedures.
- Resolving conflicts with customs authorities regarding received foreign shipments.

**1st of June 2009 – 31st of Jan 2011 (Supply Chain Materials Planner).**

**Purpose:**

- Adding new parts codes to IFS According to SCCT code tree.
- Maintaining parts MRP (Order point, order points quaintly, safety stocks, Etc.)
- Monitoring stocks and reordering process.
- Updating delivery schedules deadlines to meet company demands.
- Prepare and maintain ERP (IFS) Records of materials and spare parts accurately.
- Investigate discrepancies in inventory records to determine corrections needed.
- Participating in periodical inventory committee.

- Carry out quality assurance procedures for spare parts inspections.
- Following up the pending MPR and POs with procurement team.
- Ensuring good housekeeping and safe working conditions in stores.
- Assigning and observing the suitable storing conditions for all types of spare parts & goods.
- Preparing a list of scrap materials corresponding with logistics.
- Putting into effect the **5S** methodology.

#### **Achievements:**

- Delivered 230K+ USD cost savings via applying lean six sigma & inventory control methodologies.
- ERP Data quality enhancement.
- Create and Issue the E-Sourcing lists database.
- MRP (Planning and ordering data) Adjustment.

#### **1st of August 2006 – 31st of May 2009 (Stores Shift Leader)**

##### **Purpose:**

- Supervisors all shift tasks ( Receiving , Issuance, RMFs, Exit forms, Customs inspection, etc.).
- Investigate received complains form customers & report with required action (Voice of Customer).
- Following up all **5S** & warehouse Tasks.
- Scrap stuff reports and area management.
- Assist in cycle & annual counting activities.

##### **Achievements:**

- Efficient Handover standers.
- Daily materials issued remain stocks count.
- After Issuance materials follow up using a standard form (RMF) Returned Materials Form .
- Taking the lead of the first **5S** Implementation task.
- Mind tools Implementation (SWOT analysis, Swim lane tool) .

### **Courses & Certificates :**

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|--|---|
| - APICS CPIM                             | <b>AmCham</b> “American Chamber Of Commerce” Cairo Office.      |
| - Logistics Management                   | Arab Academy For Science , Technology & Maritime Transport .    |
| - International Transportation & Freight | World Trade Organization Institute (Cairo Representing Office). |
| - Supply Chain Management                | Arab Academy For Science , Technology & Maritime Transport .    |
| - Situational leadership                 | Maersk Training Center .  |
| - APICS CSCP                             | <b>AmCham</b> “American Chamber Of Commerce” Cairo Office.      |
| - leading Others                         | Maersk Training Center .  |
| - Communication Skills                   | (LOGIC Management Consulting)                                   |
| - Effective business Writing             | (LOGIC Management Consulting)                                   |
| - Business correspondence workshop       | (AMIDEAST Training Center)                                      |
| - Six Sigma Yellow belt course           | (SCCT Training Center)  |
| - Customs Familiarization Training       | (SCCT Training Center)  |

#### **Member Of :**

- APMT Global procurement activities.
- APMT ERP “IFS” Super users group.
- SCCT Annual Counting committee.
- SCCT Supply Chain Management team.

#### **Languages & Computer Skills :**

- Arabic Native language .
- English excellent Speaking , Reading & Writing .
- German beginner.
- Microsoft Office suite.
- ERP (IFS & Odoo).