# MUZAMMIL ASLAM





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# **PROFESSIONAL** SKILLS

- · Relationship building and rapport
- Communications and negotiation
- Strategic planning
- Sales expertise

### TECHNICAL SKILLS

- Paid acquisitions (Facebook, Instagram, AdWords)
- Search engine optimization
- Google Analytics
- E-mail marketing

# CORE AREAS OF

- Business development
- Digital Media
- Social Media

### **CERTIFICATION**

DIGITAL MARKETING SPECIALIST

**FUNDAMENTALS OF DIGITAL MARKETING** 

SALES EXECUTIVE

By SBT.co.ltd

# PERSONAL PROFILE

D.O.B: 14/6/1991 Nationality: Pakistani

Known Languages: English, Urdu,

Guirati

Driving License: Valid till 2024

#### **PROFILE**

To obtain a position in customer relations, marketing, or sales within a competitive and professional environment that allows the opportunity for both career advancement and personal growth, I am confident in my ability to come up with interesting ideas to boost sales and creating unforgettable marketing campaigns.

### **EXPERIENCE**

#### STORE MANAGER



Baby Islands | Jan 2021 - Present

- Overseeing day to day store operations • Increasing the value of current customers while attracting new
- Managing customer support team
- Handling disputes and returns

# BUSINESS DEVELOPMENT EXECUTIVE SBT

Sbt.co.ltd | Apr 2018 - Dec 2020



- Identifying and generating new sales leads
- Maintaining key customer's account
- Pitching product and services to corporate and individual clients

# **BUSINESS DEVELOPMENT OFFICER**

Bnb accessories. | Dec 2012 - Jun 2015



- Develop and manage relationships with vendors
- Managed social media team
- Worked with vendors for best deals and promotion
- Creating strategies for seasonal promotions

### FREELANCE PROJECTS

# **VIRTUAL ASSISTANT**

Sreams cart | Nov 2020 - Apr 2021



- · Creating and managing social media campaigns
- Order and supplier management
- Creating E-mail marketing campaigns
- Handling social media accounts

# **VIRTUAL ASSISTANT**



Gym unlimted | Sep 2020 - Nov 2020

- Creating and managing social media campaigns
- Order and supplier management
- Handling social media accounts

# MARKETING COURSES

- Brand management
- Service Marketing
- Marketing Research
- Strategic marketing

### **SOCIAL MEDIA MANAGER**

Pet supplies expert | Jun 2020 - Dec 2020



- Creating and managing social media campaigns
- Order and supplier management
- Handling social media accounts

# **EDUCATION**

# BACHELOR OF BUSINESS ADMINSTRATION, MAJOR IN MARKETING

Indus University | 2014 - 2018



# AWARDS

# STAR PERFORMER OF THE MONTH

October & November | 2018

## STAR PERFORMER OF THE MONTH

August & September | 2019

#### STAR PERFORMER OF THE MONTH

January | 2020