

Sales Manager Job Description

Overview

We, Sang Lee Plastic Co., are a company owned by Korean ownership operating in Riyadh, Saudi Arabia for manufacturing and sales of various types of expandable polystyrene packaging products.

We are seeking a dynamic and experienced Sudanese Sales Manager to join our team in Riyadh, Saudi Arabia. The ideal candidate will be responsible for leading our sales team, developing strategies to increase revenue, and building strong relationships with clients.

Key Responsibilities

- Develop and implement sales strategies to achieve company goals.
- Lead, motivate, and manage the sales team to ensure high performance.
- Identify new business opportunities and build strong client relationships.
- Monitor market trends and competitor activities to stay ahead in the industry.
- Prepare and present sales reports to senior management.
- Collaborate with other departments to ensure seamless operations.
- Provide training and support for the sales team.

Qualifications

- Bachelor's degree in business, Marketing, or related field.
- Proven experience as a sales Manager or relevant role.
- Strong leadership and team management skills.
- Excellent communication and negotiation skills.
- Ability to analyze market trends and develop strategies accordingly.
- Proficiency in MS Office and CRM (customer relationship management) software.
- Fluency in English and Arabic is a must.
- Valid international driving license

Benefits

- Competitive salary and commission structure.
- Health insurance and other benefits.

- Opportunity for professional growth and development.
- Supportive and dynamic work environment.

Application Process

Expecting to receive resume and their cover letters from multiple interested candidates. In coordination with your side, the shortlisted candidates will be contacted for an interview and then may finalize the selection process.